



IAEA

International Atomic Energy Agency

Atoms for Peace and Development

The International Atomic Energy Agency (IAEA) as a Business Partner

Office of Procurement Services



The IAEA

Atoms for Peace and Development

- The IAEA is an **independent intergovernmental, science and technology-based organization** in the United Nations family that serves as the **global focal point for nuclear cooperation**.
- It assists its Member States, in the context of social and economic goals, in planning for and **using nuclear science and technology for various peaceful purposes**, including the generation of electricity, and it facilitates the transfer of such technology and knowledge in a sustainable manner to developing Member States.
- It develops **nuclear safety standards** and, based on these standards, promotes the achievement and maintenance of high levels of safety in applications of nuclear energy, as well as the protection of human health and the environment against ionizing radiation.
- It **verifies through its inspection system that States comply with their commitments**, under the Non-Proliferation Treaty and other non-proliferation agreements, to use nuclear material and facilities only for peaceful purposes.



The IAEA

Atoms for Peace and Development



The IAEA works closely with Member States in around 14 of the 2015 Sustainable Development Goals (SDGs) areas: Nuclear techniques are being used to address many of the development challenges, including those concerning poverty and hunger, human health, energy, and climate change.



The IAEA at a glance

- 166 Member States.
- 2,400 staff, from more than 100 countries.
- HQ in Vienna, Austria with offices in Geneva, New York, Toronto, and Tokyo.
- Support of regional centres and scientific laboratories in Seibersdorf, Monaco, Trieste

IAEA
Procurement
average volume
per year

Over 5,500
contract awards



Over €130M

Procurement principles

- Fairness
- Transparency
- Effective competition
- Integrity



Throughout all procurement stages



Compliance with financial regulations, rules, policies and procedures

Due diligence and audit records



- Best value for money
- Achievement of programmatic goals and objectives

Ethics in Procurement – High-level overview



Highest standards of efficiency, competence and integrity



Zero tolerance policy for fraud, corruption or related forms of misconduct



No conflict of interest



Suppliers are required to follow the UN Supplier Code of Conduct

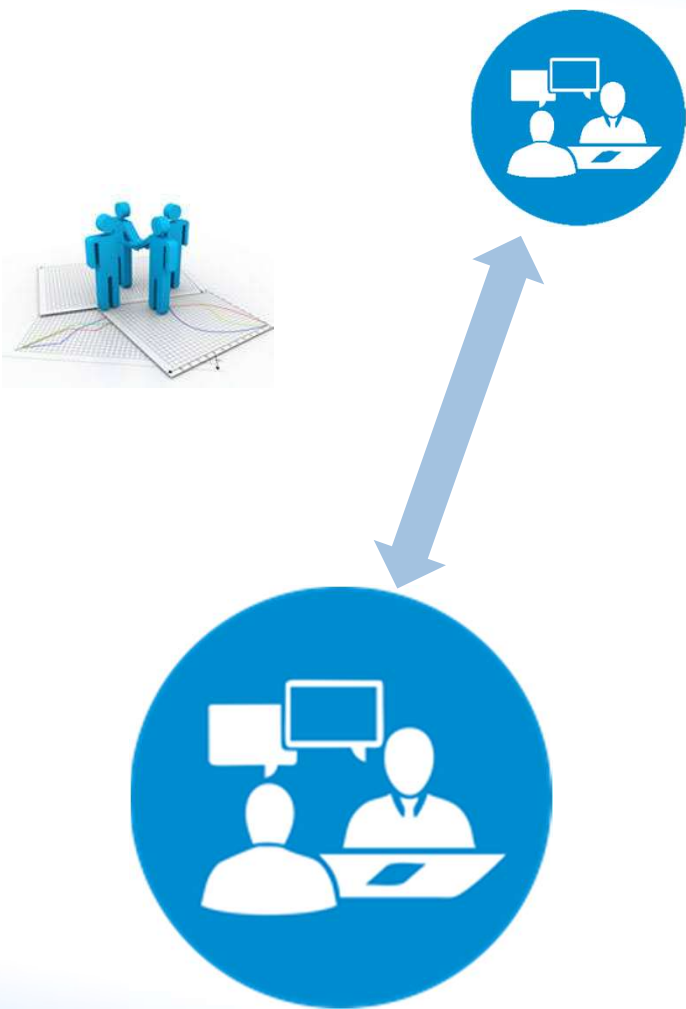
Compliance with IAEA governing documents on procurement



- General Terms and Conditions: Goods and Services, Goods, Services
- General Instructions for Bidders
- UN Supplier Code of Conduct
- Special Instructions to Bidders

<http://www.iaea.org/About/Business/>

The IAEA purchasing process



Italian vendors

2019 purchasing spend and categories



- EUR 1.2 Mio
- Approx. 1% of overall IAEA spend in 2019

Safeguards Inspection Equipment
Laboratory equipment and supplies
Inter-agency co-operation
Entomological equipment - specialized
Equipment leases and rentals
Radiation detectors and monitors
Security systems and installation
Software licenses, installation, and maintenance
Nuclear medicine and radiology QA equipment
Equipment installation, maintenance, repairs
Electronics
Feasibility studies
Technical advisory services
Laboratory equipment and supplies
Management consultancy
Training
Conference organizing services
Freight forwarding
Sample analysis

IAEA major purchasing spend categories



- Nuclear reactor equipment and fuel
- IT Consultant Services (subcontracted programmers)
- Laboratory equipment and supplies (consolidator)
- Equipment installation, maintenance/repairs (HQ)
- Software licenses, maintenance, support
- Radiation detectors and monitors
- Freight Forwarder services
- Entomological equipment
- Mass spectrometers (TOF-SIMS, IM, NG,)
- Computers network equipment and services
- Nuclear medicine and radiology QA equipment
- Technical advisory services
- Spectrometers
- Safeguards Inspection Equipment
- Management consultancy
- Security upgrade of nuclear facilities in member states
- Medical Linear Accelerators
- Dosimetry equipment
- Spent fuel repatriation
- Gamma Irradiators
- Research Reactor Spent Fuel Removal
- Radiation Portal Monitors
- Radioactive sources - procurement, removal and conditioning
- Safeguards system upgrades in reactors
- Safeguards Next-Generation Surveillance Systems
- Satellite Imagery Data
- Networked photocopying, digital printing and scanning equipment and related services
- Travel services
- Office furniture
- Cleaning Services IAEA HQ
- Laser Ablation Systems
- Internet connectivity
- Electron microscopes
- X-ray machines
- Graphics design consultancies
- Courier, mail services
- Radiopharmaceutical production - cyclotrons, hot cells, in-cell equipment



Some practical guidelines for suppliers

- Always respond when invited to submit an offer, even if you can't participate, in order to keep your organization on the active list and for us to get to know your portfolio better.
- Study tender documents carefully, ask for clarifications in a timely manner if there is any uncertainty.
- Ensure that your offer meets ALL formal and substantive requirements and the submission is provided in the requested format(s) and language.

Some practical guidelines for suppliers

- Meet the submission deadline and any other given deadlines.
- Register through the IAEA iSupplier portal at <https://suppliers.iaea.org>. To complete the registration request, suppliers shall provide a copy of the certificate of incorporation. Suppliers are responsible to maintain their data record in the IAEA iSupplier portal up-to-date.
- English is the official working language of the IAEA.
- Payment terms and currency of bid:
 - The IAEA does not accept pre-payment terms. Standard Terms are Net 30 days
 - The IAEA's preferred currency is EURO

How to find IAEA procurement information?



www.iaea.org



[Press Centre](#) [Employment](#) [Contact](#) | [English](#) ▾

TOPICS ▾ SERVICES ▾ RESOURCES ▾ NEWS & EVENTS ▾ **ABOUT US ▾**

OVERVIEW Statute History Budget Medium-Term Strategy Sustainable Development Goals (SDGs) Partnerships	GOVERNANCE General Conference Board of Governors List of Member States MANAGEMENT TEAM Director General Deputy Directors General	ORGANIZATIONAL STRUCTURE Offices Reporting to the Director General Management Technical Cooperation Nuclear Energy Nuclear Safety and Security Nuclear Sciences and Applications Safeguards	EMPLOYMENT Working at the IAEA Types of Employment Women at the IAEA PROCUREMENT Procurement overview
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Video
"This is the IAEA" video collection



IAEA business opportunities

Bidding for business opportunities with the IAEA

The IAEA carries out its procurement process under strict adherence to the principles of transparency, fairness, competition and best value, as well as international best practices. This is reflected throughout the evaluation and award process and is in accordance with the IAEA's Financial Regulations and Rules.

The IAEA makes its business opportunities available on the [United Nations Global Marketplace](#).

All bids and proposals must be prepared and submitted according to the [IAEA's General Instructions for Bidders](#) and the Special Instructions to Bidders forming part of the relevant solicitation.

Currently, prospective vendors do not need to register with the IAEA to participate in the solicitation process. However, the IAEA has rolled-out an iSupplier portal through which suppliers can submit their offers and invoices. With the launch of the iSupplier portal the IAEA will start progressively phasing out other channels of submission of offers and invoices, therefore suppliers are encouraged to register and submit their offers and invoices through the [iSupplier portal](#); a navigation guide and training material can be found in the IAEA iSupplier portal once the vendor is registered.

If a vendor is awarded a contract, the IAEA may request additional documentation as necessary.

<https://www.ungm.org/>



Welcome to the UNGM

Login and New Registrations



Business Opportunities



Tender Alert Service



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Wish you had known about a tender earlier? Wish you had more time?

We connect vendors to tenders. [Subscribe to the Tender Alert Service now.](#)

Title

Description

Reference

Published between and

Deadline between and

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Title

Description

Reference

Published between and

Deadline between and

UN Organization
IAEA [\(remove\)](#)

Beneficiary country/territory

UNSPSC Codes [Select UNSPSC](#)

Clear All

Hide advance criteria

Type

Not set Request for EOI Request for proposal

Request for quotation Invitation to bid

Request for pre-qualification Request for information

Grant support-call for proposal Pre-bid notice

IAEA business opportunities on UNGM



Displaying results 1 to 15 of 22



	Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country/territory
Express Interest	A Stable Isotope Ratio Mass Spectrometer-IRMS coupled to an EA and GC	10-Jul-2019 17:00 (GMT 2.00)	18-Jun-2019	IAEA	Request for quotation	RFQ 277327-ZY	Lebanon
Express Interest	Mobile Radiological Laboratory	08-Jul-2019 17:00 (GMT 2.00)	17-Jun-2019	IAEA	Request for quotation	RFQ No 249333-3-VC	Belarus
Express Interest	KjelFlex K-360 with Glass Splash Protection and Acid Resistant Pump - Catalog No.: 701-0273-	21-Jun-2019 17:00 (GMT 2.00)	14-Jun-2019	IAEA	Request for quotation	RFQ-277337-MN	Multiple destinations
Express Interest	IAEA RFQ 277340-DTE - Flow cytometer for Ethiopia	03-Jul-2019 17:00 (GMT 2.00)	14-Jun-2019	IAEA	Request for proposal	IAEA RFQ 277340-DTE - Flow cytometer for Ethiopia	Ethiopia
Express Interest	Custom-Built Type B Shipping Containers	03-Jul-2019 17:00 (GMT 2.00)	14-Jun-2019	IAEA	Request for proposal	RFP 277303-AR	Austria
Express Interest	QC kit for x-ray diagnostic system	09-Jul-2019 17:00 (GMT 2.00)	14-Jun-2019	IAEA	Request for quotation	RFQ No 277339-VC	Mauritius
Express Interest	Inductively Coupled Plasma Mass Spectrometer (ICP-MS) & Accessories for Bahrain	09-Jul-2019 17:00 (GMT 2.00)	13-Jun-2019	IAEA	Request for quotation	RFQ 277331-DD	Bahrain
Express Interest	Head and neck anthropomorphic phantom for Cuba	25-Jun-2019 17:00	13-Jun-2019	IAEA	Request for	RFQ no. 262310-HN	Cuba

Submission of offers

Suppliers should follow **the relevant instructions for submission of offers** provided in the IAEA solicitation published on UNGM.

Forms of submissions may include:

- by email
- by mail
- hand delivery
- through the IAEA iSupplier Portal



The IAEA will start progressively phasing out other channels of submission of offers, therefore suppliers are encouraged to register and submit their offers through the iSupplier portal

IAEA iSupplier Portal



Bidding for business opportunities with the IAEA

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<https://suppliers.iaea.org>

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IAEA awards



Award information from solicitations published on www.UNGM.org.

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Business Opportunities



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IAEA awards on UNGM



Title
 Description
 Reference
 Supplier
 and Award Date between

Country/territory
 UNSPSC Codes

Type organization abbreviat
 Type a country/territory nam
[Select UNSPSC](#)

Showing awards 1 to 30 of 813

Title	Vendor	Award date	UN organization	Reference	Beneficiary country/territory
Ge-68/Ga-68 Radionuclide Generators for CROATIA	ITG Isotope Technologies Garching GmbH	14-Jun-2019	IAEA	RFQ 240308-JB	Multiple destinations
Personal Protective Equipment for Nuclear or Radiological Emergency (GEO9016)	Radiation Shield Technologies	14-Jun-2019	IAEA	RFQ 212316-2-TT	Georgia
RFQ 233332-DTE - Gamma Spectrometry System with a High Purity Germanium Detector (Nigeria)	AMETEK Advanced Measurement Technology	13-Jun-2019	IAEA	RFQ 233332-DTE - Gamma Spectrometry System with a High Purity Germanium Detector (Nigeria)	Nigeria
Automatic Synthesis Module for Labelling of Biomolecules for CROATIA	Elysia S.A.	12-Jun-2019	IAEA	RFQ 240321-JB	Croatia
Freeze Dryer System for Cuba (RLA7020) #80058	Martin Christ Gefriertrocknungsanlagen GmbH	12-Jun-2019	IAEA	RFQ No. 249368	Cuba
Dose area product (DAP) meter	Healvita Group GmbH	06-Jun-2019	IAEA	RFQ 249355-LB	Tajikistan
Radon monitor	MEET Instruments G.m.b.H.	06-Jun-2019	IAEA	RFQ 259309-LB	Latvia
Radioactive solutions and reference material for calibration	Eckert & Ziegler Nuclitec GmbH	03-Jun-2019	IAEA	RFQ 254318-LB	Ecuador
(Gas Chromatography (GC) coupled to a Mass Spectrometer (GC-MS) for Cuba)	Shimadzu HandelsgmbH	28-May-2019	IAEA	IAEA RFQ 256347-ZY	Cuba

Other ways to contribute to the IAEA and Atoms for Peace and Development

Partnership(s) for
donation and/or free-
of-charge loan of
equipment to the IAEA



More information can be found under <https://www.iaea.org/about/partnerships>



MTPS-Supplier.Contact-Point@iaea.org

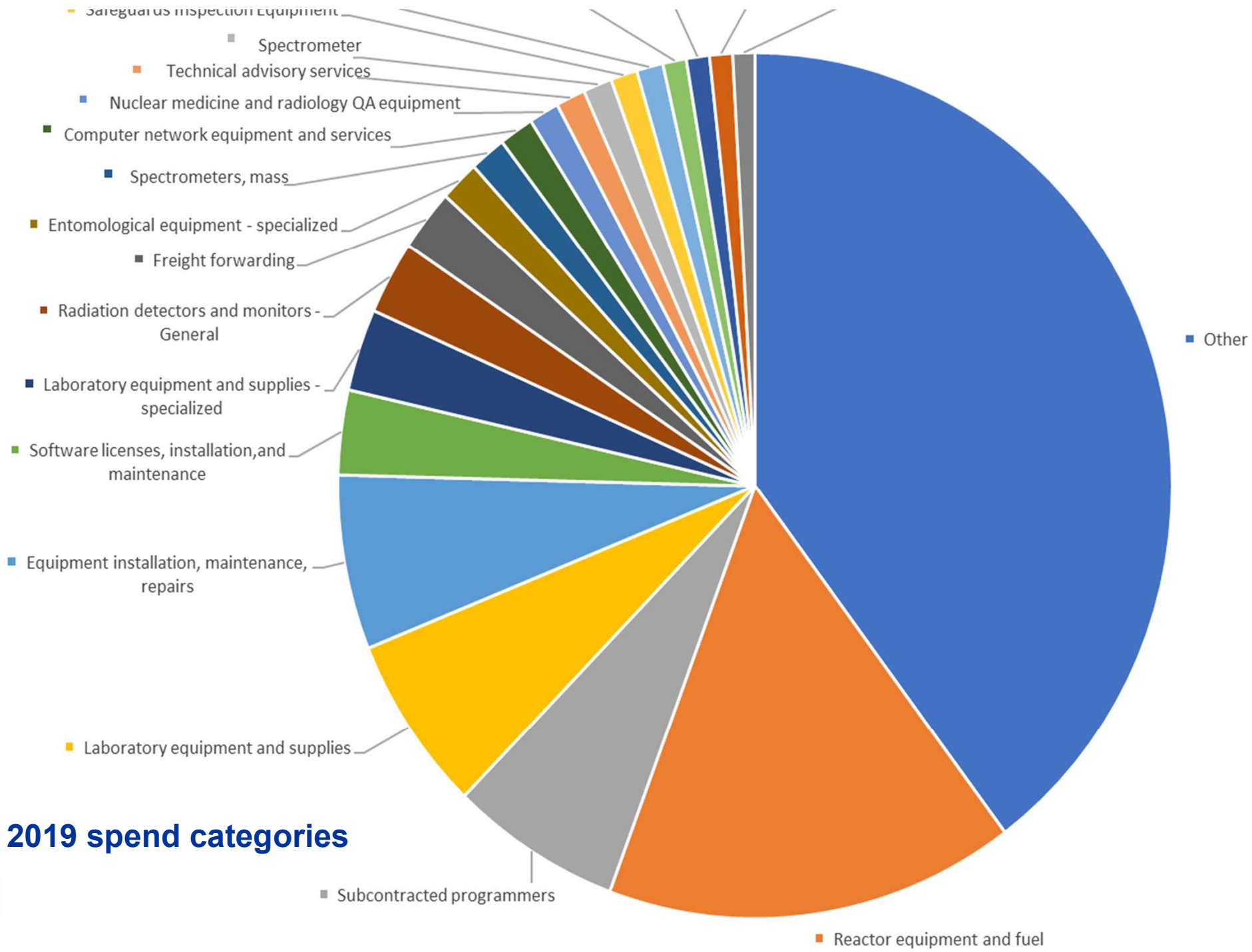


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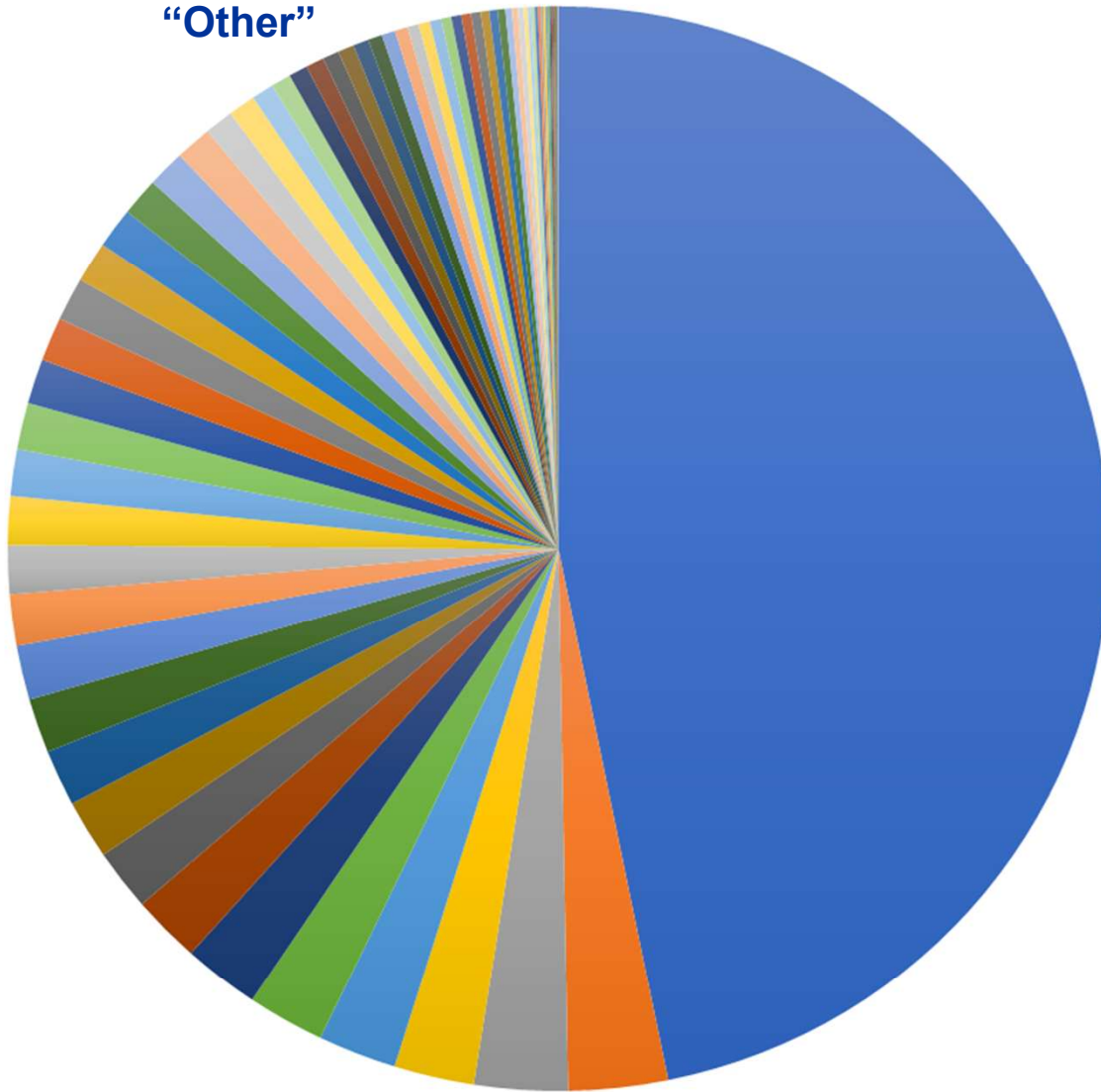
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Thank you!





Categories included in "Other"



- Inter-agency co-operation
- Dosimetry Equipment
- Training.
- Agricultural Equipment
- Radiotherapy teletherapy - Cobalt-60 machine
- Gamma camera
- General management services
- Books and Publications.
- Electronics.
- Insurance - HR related
- Construction
- Medical and Surgical Equipment and Orthopaedic Appliances
- Notebook computers.
- Non-destructive testing equipment.
- Telecommunications.
- Sample analysis
- Therapy planning systems
- Isotopes, Radioactive
- Satellite imagery
- Cleaning Services
- X-ray equipment
- Radiation protection equipment
- Personal computers (PC), general purpose (SG Only)
- Hotel and office leases
- Irradiators
- Radioactive material disposal and decontamination
- Media services.
- Office supplies and consumables.
- Furniture, office and industrial
- Feasibility studies.
- Spectrophotometers
- Equipment leases and rentals
- Smartphones.
- Non-destructive testing equipment (radioactive)
- Liquid chromatographs
- IT Equipment, Special Purpose
- Pharmaceuticals
- Isotopes, Radioactive, Large Source
- Operations general supplies.
- Electron microscope
- Chromatographic equipment
- Radiation detectors and monitors - SG standardized
- Tablet computers.
- Construction - specialized
- Security systems and installation.
- Transport Equipment
- Paper, printing and copying
- Computer related services
- Radiation portal monitors

Laboratories at Seibersdorf, Austria



- 8 Nuclear Application Laboratories:
 - To support and implement development activities, including in food and agriculture, human health, environmental monitoring and assessment, and the use of nuclear analytical instrumentation.
 - Applied research and development, deliver training and capacity building to Member States and provide technical and analytical services.

Renovation project:

- Construction and equipment
 - Additional office, training and laboratory space (New Insect Pest Control Laboratory, Flexible Modular Laboratory and Dosimetry Laboratory)
 - New medical and analytical instruments to create a cancer diagnosis and treatment training facility

Nuclear security and safety: Improving Members States' nuclear facilities



Typical projects are:

- Radiation detectors
- Upgrade of security at nuclear facilities (by provision of physical protection material – alarms, armoured doors, vehicle blocks, intrusion sensors, portal monitors etc.) or creation of modernization of training centres of security
- Construction/minor civil works (concrete base, walls, laying pipes & cables)
- Security vehicles

Strengthening the safeguards verification process



Typical purchases are:

- Installation of infrastructure in a nuclear power plant to support Safeguards monitoring devices
- Construction/minor civil works (concrete base, walls, laying pipes & cables)
 - Schedule is constrained and work has to be accomplished at a specific window during the time a reactor is shutdown for overhaul
- Radiation detectors and related equipment
- Special purpose surveillance cameras
- Sealing equipment
- Satellite Imagery Data

Technical Cooperation

Assisting in the treatment of cancer in Member States



Equipment	Types
Teletherapy Unit	Cobalt-60 teletherapy Linear accelerator
Brachytherapy Unit	Cobalt-60 HDR brachytherapy ^{192}Ir HDR brachytherapy
X-ray Orthovoltage Unit	For surface treatment
Simulator	X-ray fluoroscopic
Treatment Planning System	(required for all therapy unit – diverse)
Immobilization system	For patients
Therapeutic Radionuclide generator	$^{188}\text{W}/^{188}\text{Re}$ generator $^{90}\text{Sr}/^{90}\text{Y}$ generator(both Beta)